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## Juniper Gets Agile with Elite Partnership

*Agile Networks becomes first Irish partner to achieve prestigious Elite Partner - Portfolio accreditation*

Agile Networks (Agile) has been awarded Elite Partner with Juniper Networks' Partner Advantage program for its outstanding leadership in sales, customer service, technology expertise, and service specialisation. This makes Agile the first Irish partner to hold Juniper's highest level of partner accreditation and recognises the investment Agile has made in training, support, and product knowledge across the Juniper portfolio. It means that Agile can now offer the highest level of technical services to customers in Ireland and deliver engineering and support across a broad range of products.

Darragh Richardson Managing Director of Agile said "This is important for any customer in Ireland considering Juniper for their existing or future network requirements. It means for the first time they can directly access advanced technical skills and attractive commercial pricing through a local Irish partner. It offers customers a compelling choice for routing, switching, security, and wireless and is demonstrated by a growing number of major accounts we have won this year with Juniper."

Commenting on their successful accreditation, Darryl Brick, Area Partner Director UKSI said "We congratulate Agile for its ongoing commitment to their customers and technical leadership in driving innovative solutions. Juniper Networks' robust relationship with Agile continues to deliver innovative networking solutions for customers. It is important we have local



partners accredited at the highest level and we look forward to working with Agile to offer customers our best-in-class networking portfolio."

### Highlights of the accreditation include

- The certification by Juniper Networks recognises the investment Agile has made in training, support, and product knowledge across the Juniper Networks portfolio.
- Agile offers local technical expertise across all of Juniper's main technologies - routing, switching, security and wireless family (formerly Trapeze).
- Agile offers nationwide coverage and support across all of Juniper's main technologies such as routing (J Series and MX Series), switching (EX Series), and security (SSG Series and SRX Series) products as well as the wireless WLA Series.
- Agile have invested over \$1M in locally held spares to offer 4 hour support Service Level Agreements to a range of customers in Enterprise, Service Provider and Public Sector markets.

In summary, Agile are uniquely placed to help customers migrate from legacy Juniper equipment to the latest platforms - for example SSG/Netscreen and M/J- Series routers to SRX and MX platforms. Agile can guarantee to deliver more cost effective support for existing Juniper customers and best advice on future migration and interoperability with multivendor networks.

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